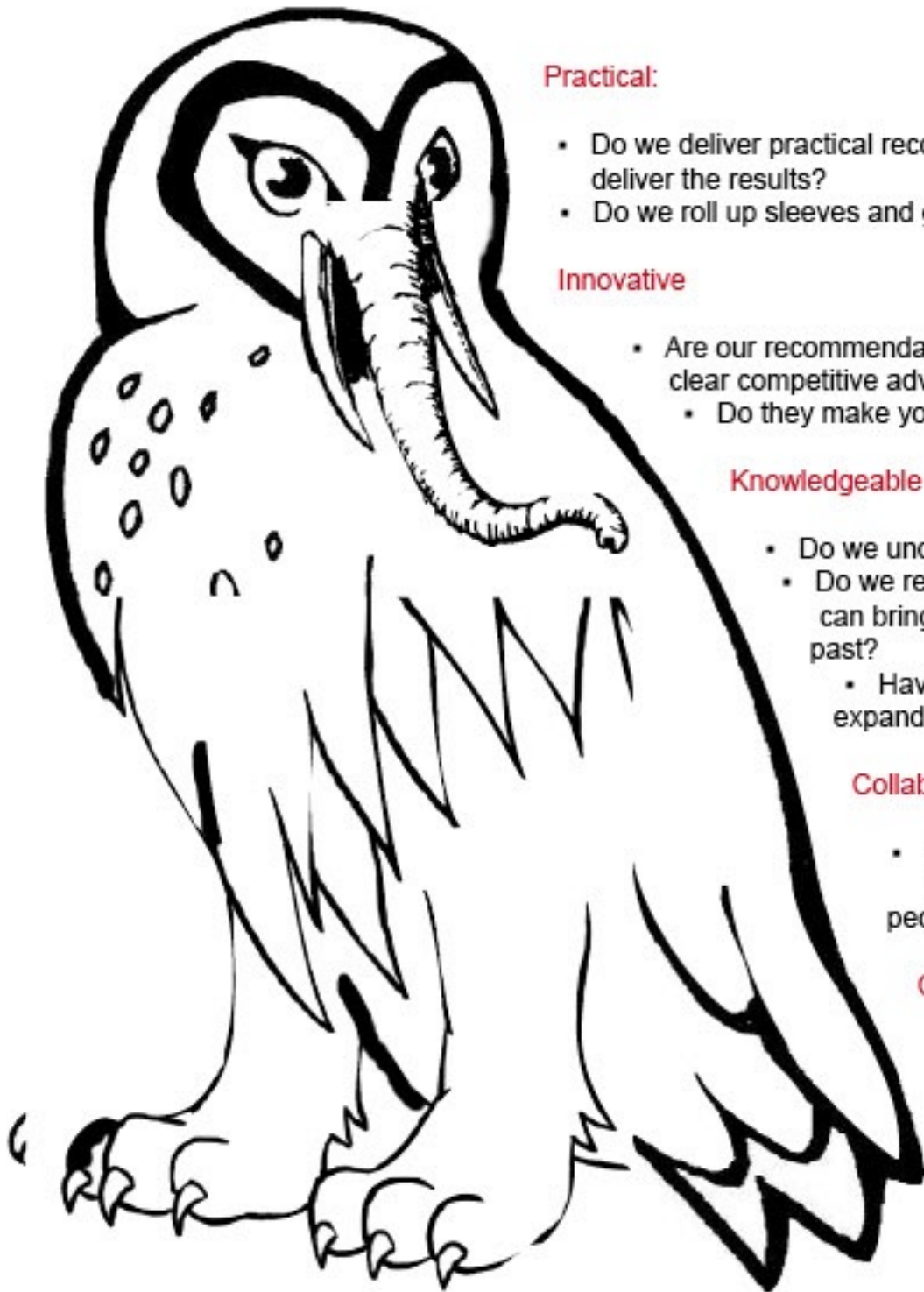


We would like to think that we are good at everything - with the wisdom of an owl, the memory of an elephant and the courage of a lion:



Practical:

- Do we deliver practical recommendations which can be acted upon to deliver the results?
- Do we roll up sleeves and get it done, when required?

Innovative

- Are our recommendations smart, by taking the shortest path to clear competitive advantage?
 - Do they make you leading-edge, with an ability to sustain it?

Knowledgeable

- Do we understand your industry?
- Do we recognise your challenges and opportunities, and can bring new insights from having addressed them in the past?
 - Have we insights from other industries which might expand your options?

Collaborative

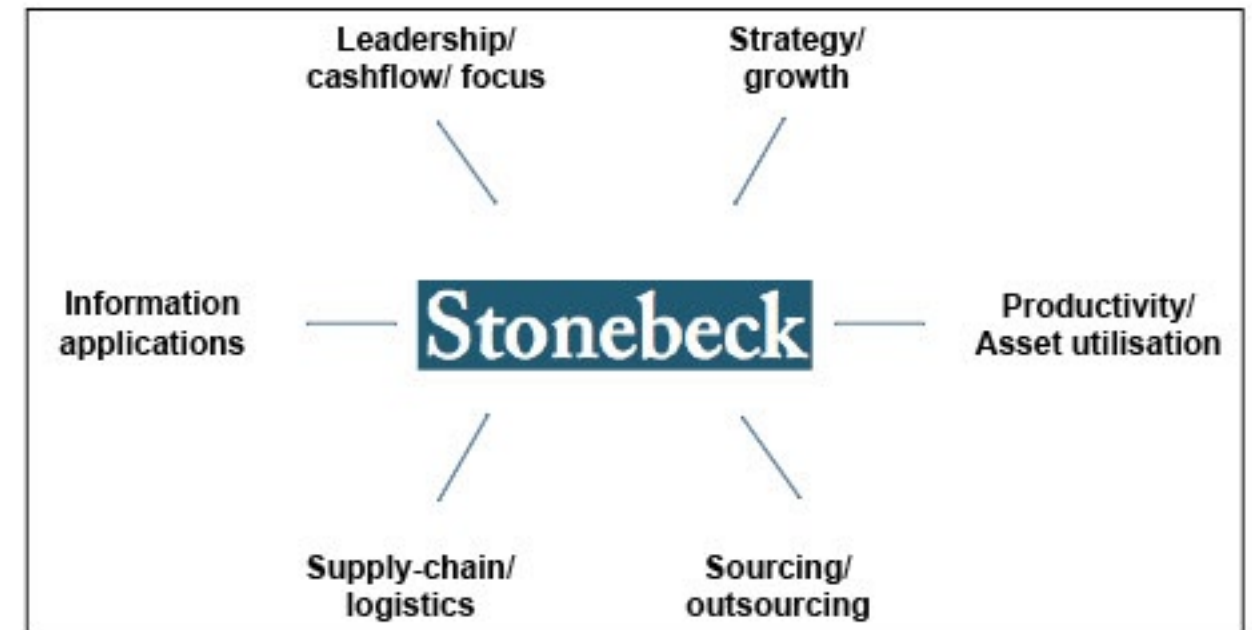
- Can we work seamlessly with your team?
 - How effectively will we transfer skills to your people, so you are stronger after we leave?

Commercial

- Do we understand your organisation and how it ticks?
- Are we advising you objectively, with the best commercial interests, however unpalatable the message?
- Will we share in the risk of delivery?

... but we recognise that we deliver much more by working as a team, making best use of all our attributes

www.stonebeck.com
 +(44) 781 424 8431



Charles Coates

Expertise in Board agendas, major corporate transformations, retail, media, internet, telecommunications and utility companies. 20 years consulting and 10 years line management experience with an engineering degree from Cambridge and an MBA from MIT; previously a senior partner with A.T. Kearney, Roland Berger and OC&C Strategy Consultants.

Jeff Fenyo

Expertise in performance improvement/ turnarounds, supply chain, procurement & new business development for automotive, retail and manufacturing companies. Previously with A.T. Kearney and holds an MBA in Finance from the Wharton School; resident in Madrid.

Eric Usher

Experienced business consultant specialising in sourcing and operational improvement. Broad sector experience including financial services, information technology, telecoms, mining, energy, food and business services. Track record of implementing pragmatic, results

Tobias Hoffman

Expertise in productivity, supply chain management, strategic sourcing, logistics, process optimisation and restructuring. Previously with A.T. Kearney and Managing Partner of an international supply management consultancy; resident in Munich

David Morgan

Expertise in 'bridging' business and information technology and to architect and define practical business solutions which deliver both short-term and longer-term value. Specialising in the retail and consumer goods industries.

Michael Hartz

Combination of consulting and line management experience in the financial services industry. Experience includes strategy development, proposition design and specification, process and operating model design, and design & implementation of change programmes.